

2024 Career Activator Schedule

New Activator Session (January - March)		New Activator Session (March - May)	
January 5	Business Planning and Prospecting Day One	March 15	Business Planning and Prospecting Day One
January 19	Business Planning and Prospecting Day Two	March 22	Business Planning and Prospecting Day Two
January 26	Working with Buyers Day One	March 29	Working with Buyers Day One
February 2	Working with Buyers Day Two	April 5	Working with Buyers Day Two
February 9	Working with Sellers Day One	April 12	Working with Sellers Day One
February 23	Working with Sellers Day Two	April 19	Working with Sellers Day Two
March 1	Purchase and Sale Agreements Day One (WA Only)	April 26	Purchase and Sale Agreements Day One (WA Only)
March 8	Purchase and Sale Agreements Day Two (WA Only)	May 3	Purchase and Sale Agreements Day Two (WA Only)
New Activator Session (May - July)		New Activator Session (July - September)	
May 10	Business Planning and Prospecting Day One	July 19	Business Planning and Prospecting Day One
May 17	Business Planning and Prospecting Day Two	July 26	Business Planning and Prospecting Day Two
May 31	Working with Buyers Day One	August 2	Working with Buyers Day One
June 7	Working with Buyers Day Two	August 9	Working with Buyers Day Two
June 14	Working with Sellers Day One	August 16	Working with Sellers Day One
June 21	Working with Sellers Day Two	August 23	Working with Sellers Day Two
June 28	Purchase and Sale Agreements Day One (WA Only)	September 6	Purchase and Sale Agreements Day One (WA Only)
July 12	Purchase and Sale Agreements Day Two (WA Only)	September 13	Purchase and Sale Agreements Day Two (WA Only)
New Activator Session (September - November)		New Activator Session (November - January)	
September 20	Business Planning and Prospecting Day One	November 22	Business Planning and Prospecting Day One
September 27	Business Planning and Prospecting Day Two	December 6	Business Planning and Prospecting Day Two
October 4	Working with Buyers Day One	December 13	Working with Buyers Day One
October 11	Working with Buyers Day Two	December 20	Working with Buyers Day Two
October 18	Working with Sellers Day One	December 27	Working with Sellers Day One
October 25	Working with Sellers Day Two	January 3	Working with Sellers Day Two
November 1	Purchase and Sale Agreements Day One (WA Only)	January 10	Purchase and Sale Agreements Day One (WA Only)
November 15	Purchase and Sale Agreements Day Two (WA Only)	January 24	Purchase and Sale Agreements Day Two (WA Only)

Register Today:

www.johnlscott.com/activator

John L. Scott
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