

# 2024 CAREER ACTIVATOR

## January - March

**John L. Scott**  
CAREER DEVELOPMENT



**Investment**  
**\$300.00**

56 Washington  
Clock Hours

Career Activator will prepare broker associates with the necessary fundamentals to create a strong foundation for success in real estate. Course objectives will focus on business planning, developing business, and the necessary skill sets for working with buyers and sellers.

**All classes will be held virtually**

Online via Zoom

### Course Schedule:

**Business Planning Day 1**

January 5

**Business Planning Day 2**

January 19

**Working with Buyers Day 1**

January 26

**Working with Buyers Day 2**

February 2

**Working with Sellers Day 1**

February 9

**Working with Sellers Day 2**

February 23

**Purchase & Sale Agreements Day 1**

March 1

**Purchase & Sale Agreements Day 2**

March 8

Career Activator Classes are held on Fridays, 8:30 AM - 4:30 PM.

### Course Instructor:

**Tim DeSpain**

Director of Education and  
Professional Development

**Register: [www.johnlscott.com/activator](http://www.johnlscott.com/activator)**

Participants will receive a unique Zoom link for each Activator session.

For more information please  
contact:

**Career Development Center**  
[cdc@johnlscott.com](mailto:cdc@johnlscott.com)

