John L. Scott

REAL ESTATE

BUYER BROKERAGE FIRM'S COMPENSATION REALLOCATION ADDENDUM

The following is part of the P	urchase and Sale Agreement dated
between	("Buyer") and
	("Seller") concerning
	(the "Property").

Buyer Brokerage Firm's compensation shall be reduced from the amount offered in the listing			
by (check one): 🗌	_% of the sales price; or \square \$	Buyer Brokerage Firm's	
total compensation paid l	by Seller shall be (check one): \Box	% of sales price;	
or			

The difference between the amount offered in the listing and the Buyer Brokerage Firm's total compensation shall be (check one):

- Credited by Seller to Buyer's obligations at Closing. If Buyer is obtaining a loan or loans to purchase the Property, Seller's credit to Buyer is subject to approval by Buyer's lender(s) of such credit. Any amount not approved by Buyer's lender(s) shall be paid to Buyer Brokerage Firm.
- **Retained by Seller.** The Purchase Price offered by Buyer reflects this reduction in compensation owed to Buyer Brokerage Firm.

Other:

Buyer Broker Signature

Date

If Seller shall, within ______ (180 if not filled in) days from the date hereof, sell the Property to Buyer or someone acting on Buyer's behalf, Seller shall pay Buyer Brokerage Firm the compensation set forth above, less any portion of the earnest money retained by Buyer Brokerage Firm. Provided, if compensation is paid to another member of a multiple listing service in conjunction with such sale, the amount of compensation payable to Buyer Brokerage Firm shall be reduced by the amount paid to such other member. "Sell" includes a contract to sell; an exchange or contract to exchange; or an option to purchase, regardless of when it closes.

Buyer's Initials Date Buyer's Initials Date

Seller's Initials

Seller's Initials

Date

Date